







Azadi Ka



Mahotsau Capacity Building Workshop

3:30 - 4:30pm, 4 Dec, 2021. Stein Auditorium, IHC, New Delhi.



The What, Why & How of MyGov?



At MyGov, we are all 'cyclists'...



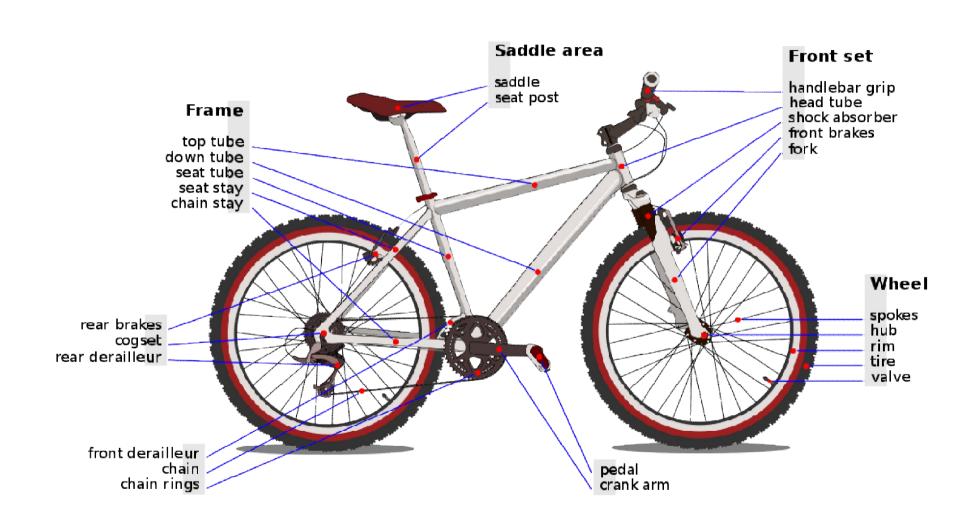




...and you could say he is the Pradhan Cyclist ©



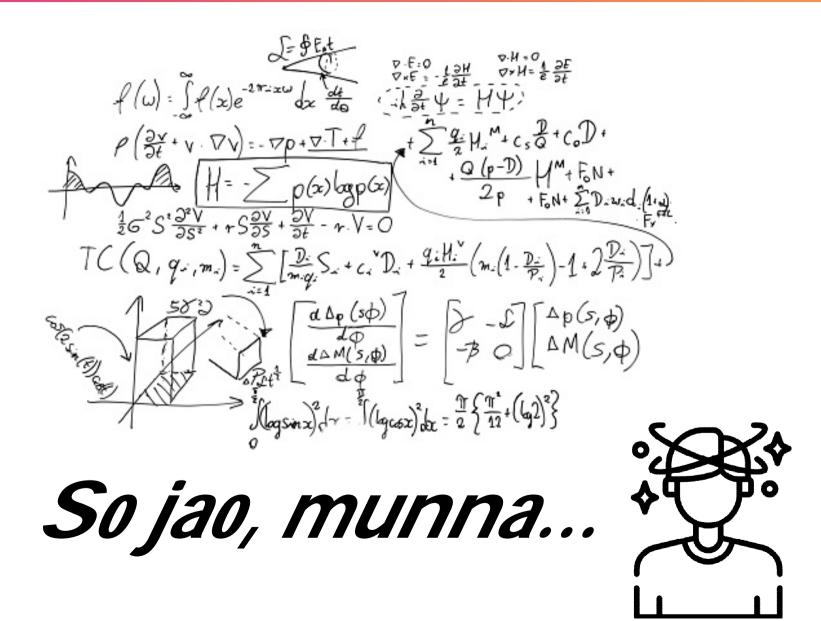
So how does this 'cycle' work? What are its parts?



Let's take them apart (and put them back together again)



Traditional Government Communication with Citizens



We wanted to change this, & make it friendly, accessible and USEFUL









It's time to express your creativity & love for India!

Showcase your creativity and stand a chance to present it on a National platform











Keeping the CITIZEN at the centre of everything: The MyGov SAATHI



Digital Footprint

Internet Users in India ~ 82.4 Cr

Social Media Users ~ 51.8 Cr

Users spend – 2 hours 25 minutes on Social Media

Almost 44 Cr users access SM through mobile

86% users engage in some form of activity

97% users watch videos online

Most used SM platform in 2021 is YouTube ~ 38 Cr

Facebook ~ 34.6 Cr Users

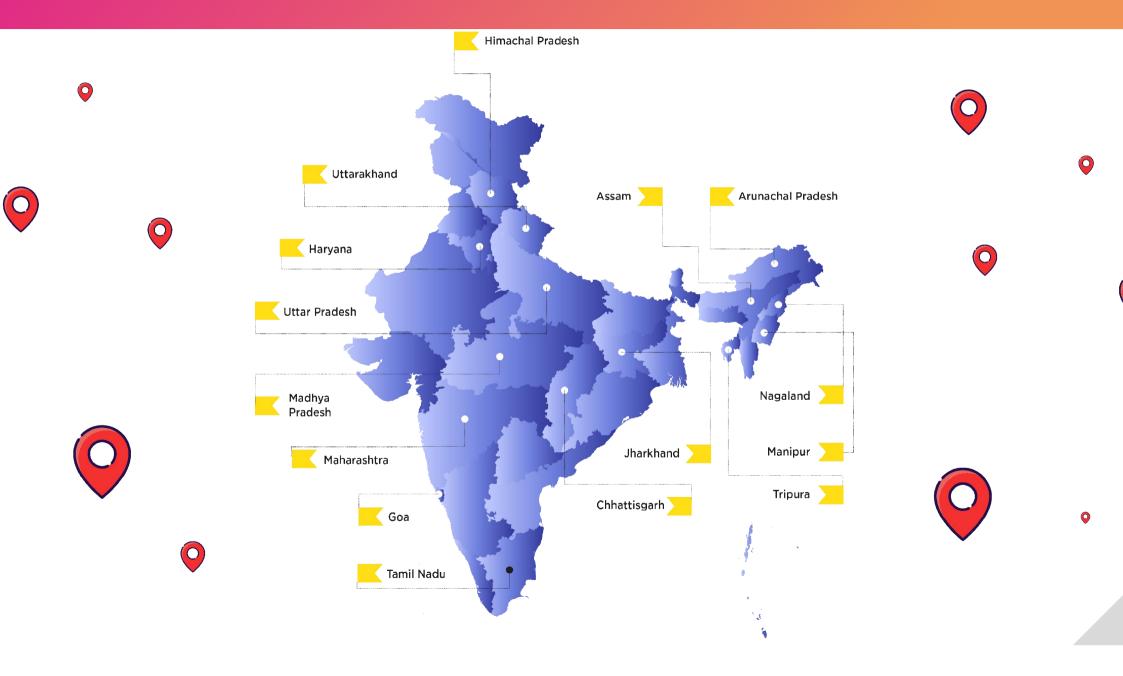
Instagram – 20 Cr Users

Twitter ~ 2.4 Cr Users

LinkedIn ~ 8.2 Cr users



MyGov Presence IN Pan India



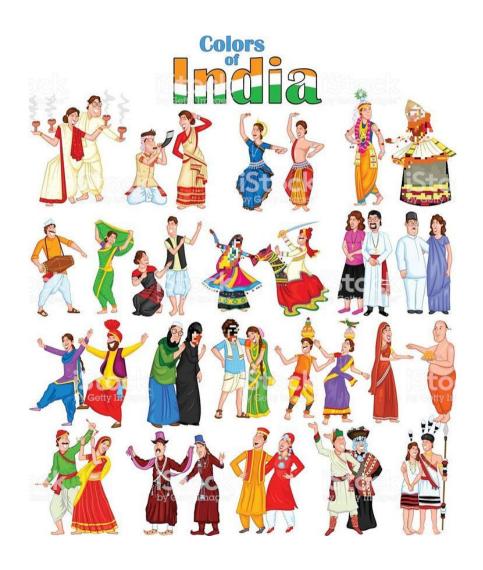
So, how does MyGov work for YOU?





Creative / Content

MyGov is not for one person, which is why we create our content for different audiences





Storytelling is in every India's DNA





So what is 'Good Communications', how do we do it?



The Art of Effective Communications

3 Key Components of Effective Communications:

- Data & Information
- Medium of Communication
- Benefit for audience

Just pushing out information is not communications

Messaging requirements varies based on audience

Information has to be analyzed and presented in a form that is relevant and easy to

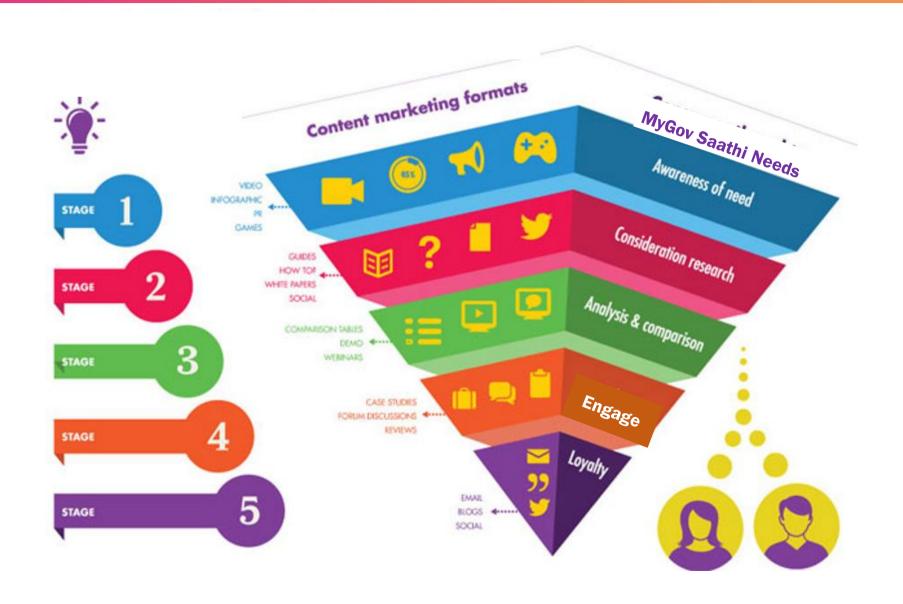
understand

Language Localisation

From Text to Images to Infographics to Videos



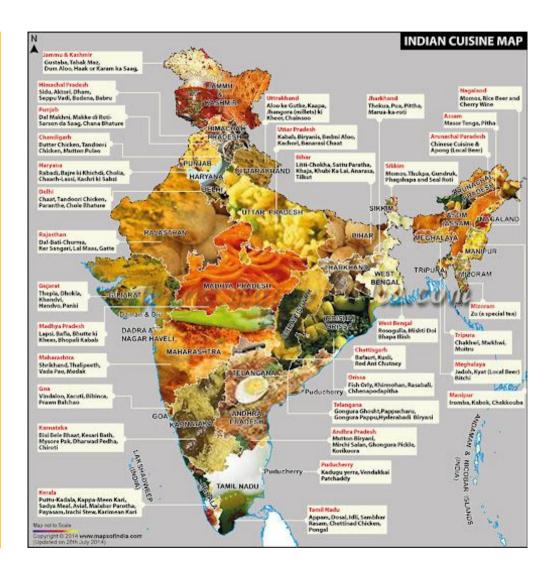
There is thoda science behind MyGov content...



Different strokes for different folks...

10 types of visual content you should publish on social networks



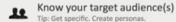


Content is King and Context is Queen

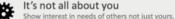


SOCIAL MEDIA POSTING GUIDE

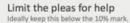
UNDERSTAND YOUR AUDIENCE

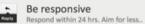












YOUR CONTENT

How much time do you have? Be realistic. Block out time. Stick to it.

Monthly: content strategy ID what's coming up. Schedule campaigns.

Monthly: key messages

Define key messages for campaigns & events.

Use an editorial calendar Download a free one at TopNonprofits.com/edcal.

Weekly: batch content creation Maximize time. Minimize mental gear shifts.

Scheduling posts in advance OK Tip: vary timing slightly and avoid :00 and :30.

Check feeds at least 2x per day If only 2x, then mid morning & late afternoon.

How will you measure success? Tip: Set measurable goals. Track progress.

facebook

BESTPRACTICES

Think headline, not article Get attention. Then add ?, action, or link.

Post every other day * Best frequency to get and keep likes.

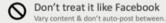
A picture is worth 1000 words Tip: Limit depressing ones,

Tell good stories Less statistics. More stakeholder stories.

Use analytics with your links Insight, good. Dashboard obsession, bad.

twitter 👀

BESTPRACTICES



Post at least once a day * More is better and vary times slightly.

Space out your tweets No more than 1/hr (excluding @replies).

Best CTR: 8-9am, 2pm, 5pm, 3pm * (test yourself) Bad: 1am-7am, 10am-1pm, 6-7pm.

Best RTs: noon-4pm *

(test yourself) Bad: Before 10am, after 7pm. Tweet on the weekend

Less busy means greater CTR but less RTs.

Keep it short and sweet Below 125 characters allows manual RTs.

Don't be a downer * (+) tweets shared 34% more, (-) 13% less.

Place links early (1/4 mark) * Highest probability of CTR. Very end OK also.

* Based on research by Dan Zarrella http://danzarrella.com

If you share this resource please provide a link to http://topnonprofits.com/posting-guide

TOP NONPROFITS BY CRAIG VAN KORLAAR

topnonprofits.com craig@topnonprofits.com





GOALS & **OBJECTIVES**

Define your goals and objectives. What do you want to achieve from Digital Marketing?



Do proper research to find out your customers and audience



IDENTIFY YOUR COMPETITORS

Perform research to find out your competitors. Figure out what's their strategy towards digital presence?



DECIDE THE ROLE

Assign the role and decide who will be responsible for which tasks. Skill set is the key factor.

plan an alternative approach.



CONTENT MARKETING

Blogging, Infographics, Press Releases, Forums, Articles, Videos, Podcasting, Webinars, Documents, LinkedIn & Guest Blogging

Measure the above. See what works, keep doing better. If something isn't working, plan an alternative approach.



SOCIAL MEDIA

- · Select appropriate channel
- · Plan and optimize your social content

Measure the above. See what works, keep doing better. If something isn't working, plan an alternative approach.



Perform Keyword Research

- . SEO On Page and Off Page
- · Paid Search Ads
- · Paid Search Advertisement
- · Pay Per Click (PPC)

Measure the above. See what works, keep doing better. If something isn't working, plan an alternative approach.



P.O.S.T



People

- Who is your audience? (Demographically, geographically, B2B, B2C, etc.)
- What social media channels are they actively participating in?
- Who are the followers, influencers?



Objectives

- What do you want to accomplish through using social media?
- What do you want users to say about you?
- How will you measure your objectives?



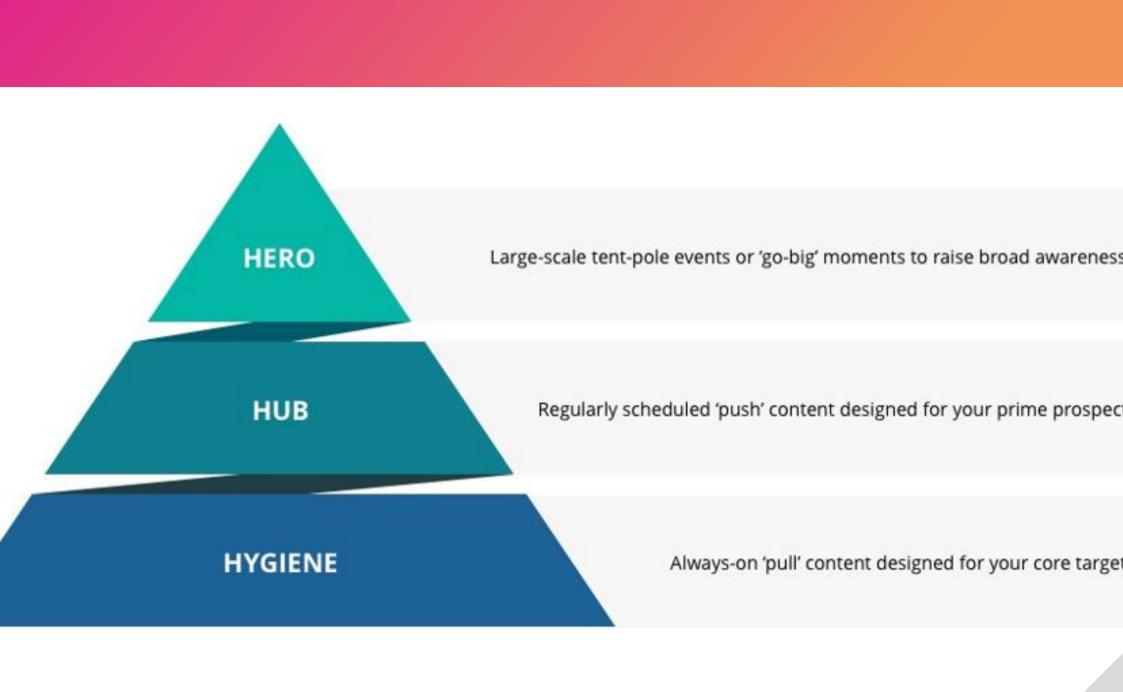
Strategies

- How will you begin, and continue, engaging your audience?
- Will you be creating or sharing content? Who will do this, how?
- What will social media change about you, and how?



Technologies

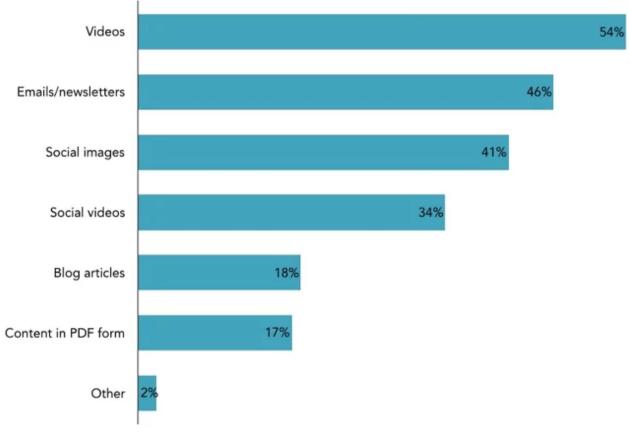
- What social media channels will you be using?
- What measurement/management tools will you be using? ? How will you measure performance on the fly?
- Do you have a team to create content?



Video is the most effective form of content



What type of content do you want to see from a brand or business you support?



We play safe because of the sensitive nature of govt communications...







Search by image

Search Google with an image instead of text. Try dragging an image here.

Paste image URL

Upload an image

Choose File No file chosen

How to upload an image

. Use the button below to open an image that's on your computer.

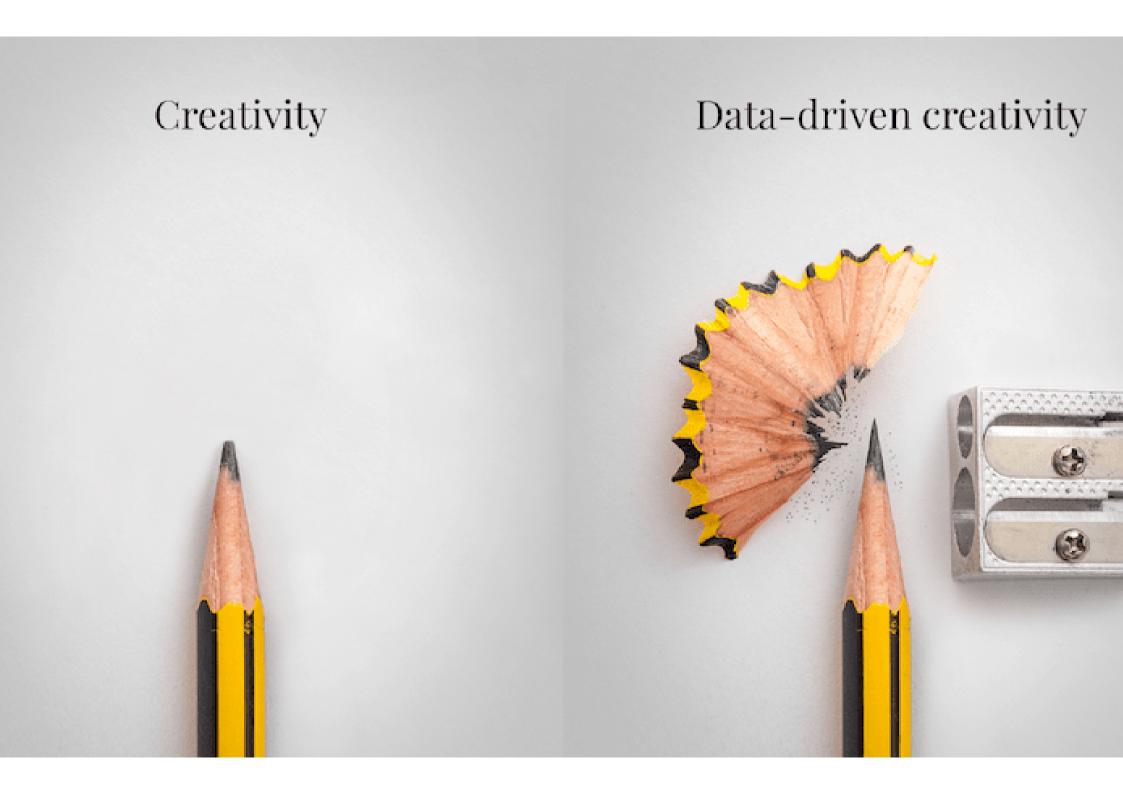
Google will automatically upload and search using the image.

Tip: Try dragging an image into the search box from your desktop or the web.

Learn about search by image



Data Analytics



The way we do it















The technology behind the Analytics











LISTENING

















Sign Out | My Profile









What to search

Brand name
Category
Company/corporate
Product/service name
Competitor
Employee Activities
URL

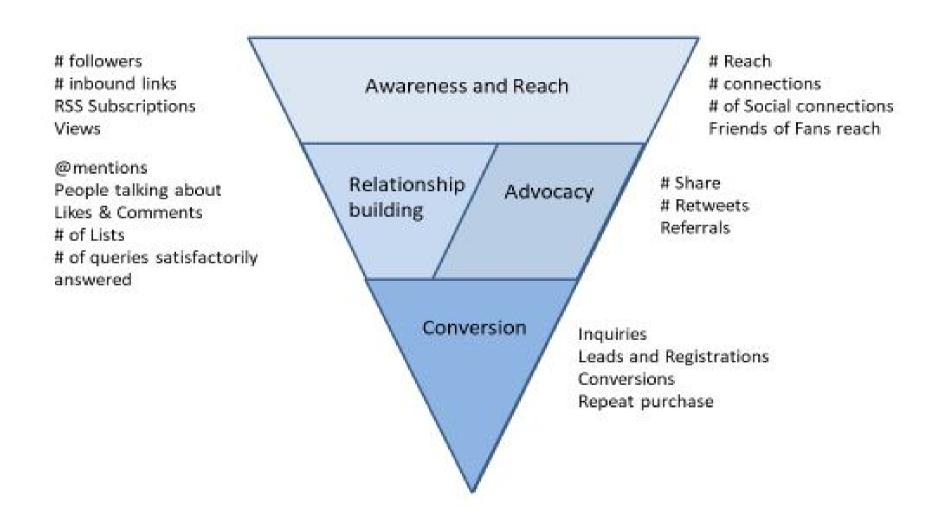
Where to Search

Video Sharing
Newsgroup
Blog
Facebook
Social Album/photo sharing
Forum
Microblogs
Job/Product postings

Insights

What do people think of your brand?
Category? Competition?
What words do they associate with it?
Where does the conversations occur?
What drives conversations?
What is your SOV?
Sentiment analysis
Emerging issues
Influencers

Listening Metrics



Listening Tools



































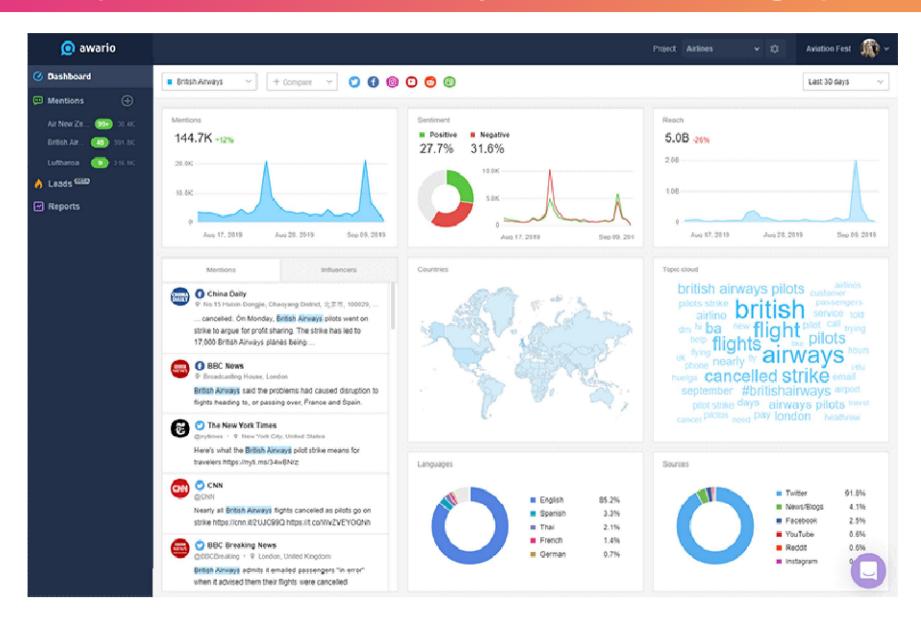








The MyGov Dashboard is something like this (shhh, we can't show you the real thing@)



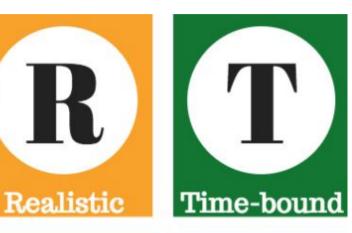


Distribution Plan









Do: Set real numbers with real deadlines.

Don't: Say, "I want more visitors." Do: Make sure your goal is trackable.

Don't: Hide behind buzzwords like, "brand engagement," or, "social influence." Do: Work towards a goal that is challenging, but possible.

Don't: Try to take over the world in one night.

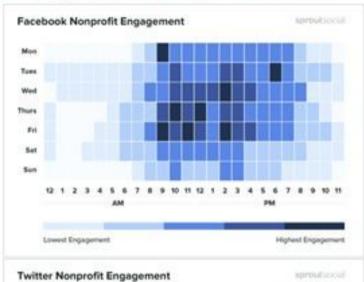
Do: Be honest with yourself- you know what you and your team are capable of.

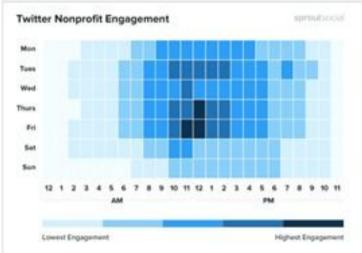
Don't: Forget any hurdles you may have to overcome.

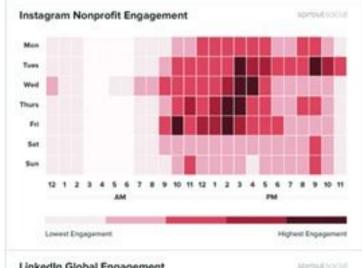
Do: Give yourself a deadline.

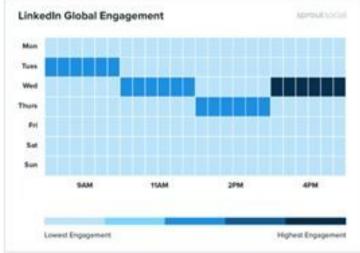
Don't: Keep pushing towards a goal you might hit, "some day."





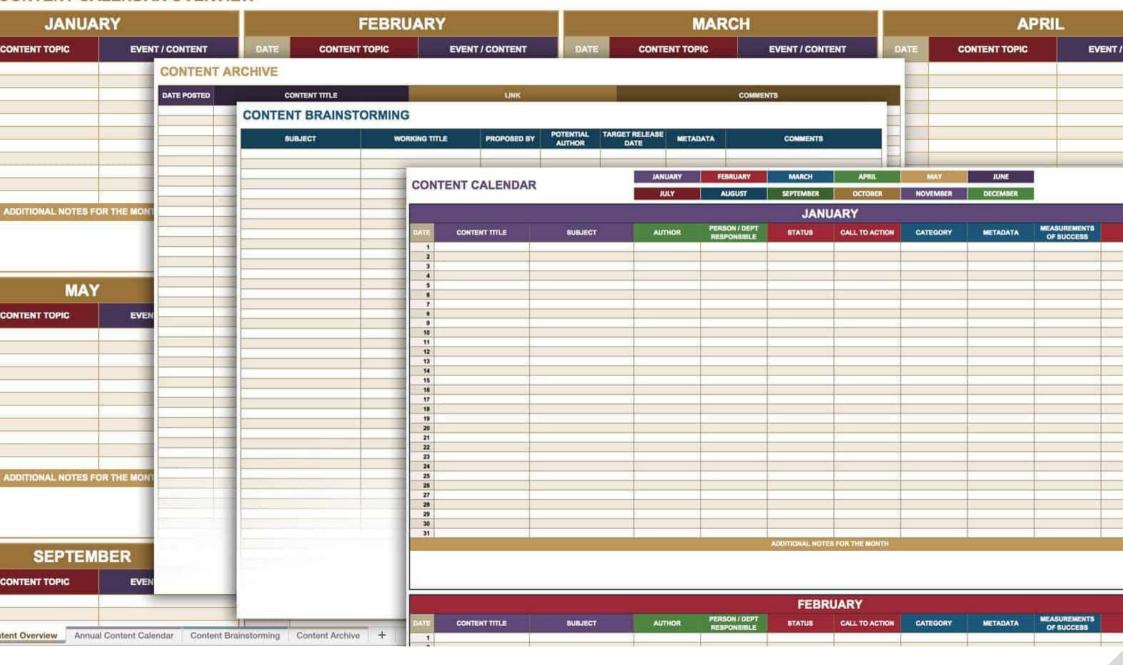




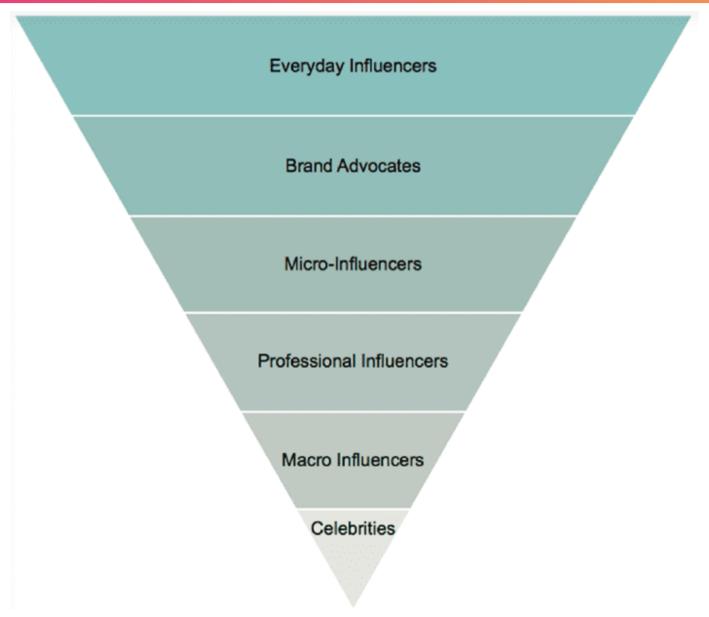


- The best time to post on Facebook is between 9 am and 2 pm
- The best time to post on Twitter is between 9 am and 2 pm with emphasis on the 11 am to 1 pm window.
- On Instagram, educational organizations got the best results at 4 pm or 5 pm.
- The best time to post on LinkedIn is 7:45 a.m., 3:00 pm onwards

CONTENT CALENDAR OVERVIEW



Influencers are Saathis on supercharged chawanprash – you are one too!



Dissemination & Distribution

It is important to have a robust system for distribution of information

Building segmented databases of phone nos & email ids according to professions relevant to your domain.

Building stakeholder wise database.

Sending mailers to specific target groups or sending content to MyGov for their mailers.

Messages: Sending letters to people on various personal occasions and acknowledging positive efforts by stakeholders.





MyGov Social Media Outreach

Арр	Year Started	Current User	Increase in last one year (approx.)
Y	2014	28,02,269	27%
f	2016	13,41,160	9%
You Tube	2015	5,97,827	135%
O	2018	18,74,951	57%
Linkedin	2019	89,122	286%

MyGov Social Media Campaign



584 Cr

Reach 16,610 Posts



37.8 Cr Impressions 32,299 Tweets



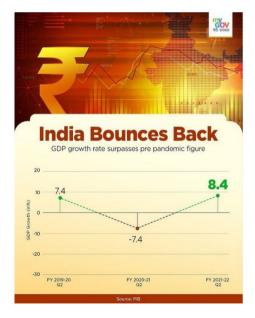
55.3 Cr Impressions 10299 Posts



110 Mn Video Views 3115 Videos









Use of New Apps & Platforms

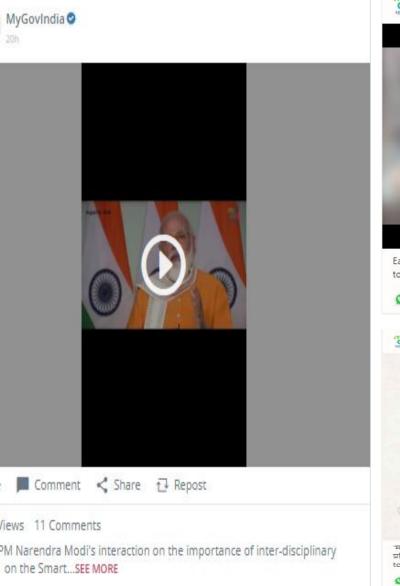
1.44M 74.7K 629K 322K 3M

ShareChat

Chilgari

Telegram

'AatmaNirbharBharat' Campaign on Indian OTT Apps – Roposo & ShareChat







WhatsApp Chatbot

Telegram MyGov Channel



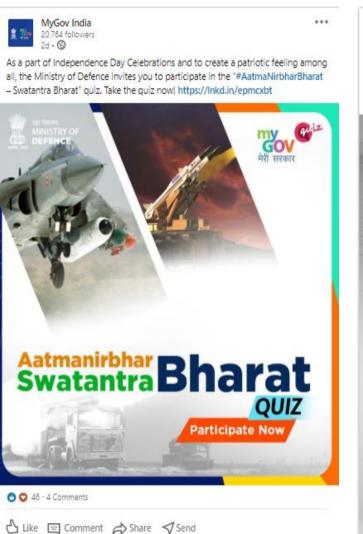
29.92 Million Users 80.75 Million User Messages



25.77 Lakh Subscribers

'AatmaNirbharBharat' Campaign on LinkedIn

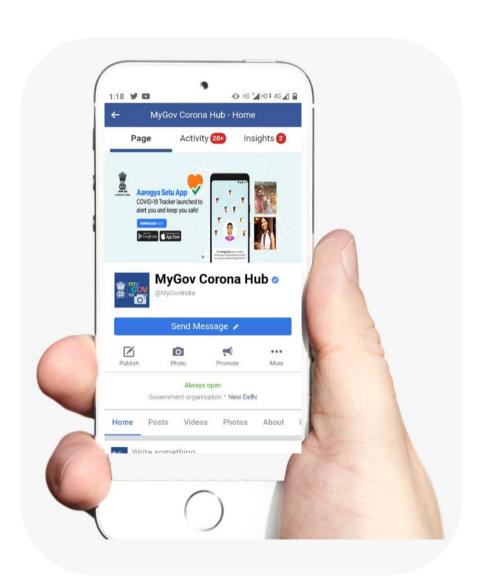
MyGov India











FACEBOOK 1.22 Million Followers

Messenger Users 146,750 Daily Active Users 24571

MyGov Saathi Chatbot



Dedicated Chat Bot on MyGov.in to disseminate information related to Corona and promote Aarogya Setu App

Total Users till now – 236,607

Many High-Impact Campaigns That Resonated Across Digital India

Covid Campaign



Spreading Positivity



Padma Quiz 2020



Fundamental Duties



Manodarpan



#AatmaNirbhar



Celebrate MyGov@6



Key Infographics-including Cabinet Decisions













Myth Busters & Fake News

To Fight Fake News circulated on Social Media



App Innovation Challenge

MeitY in partnership with Atal Innovation Mission – Niti Aayog launches Digital India AatmaNirbhar Bharat Innovate Challenge to identify the best Indian Apps that are already being used by citizens and have the potential to scale and become world class Apps in their respective categories



MyGov Podcasts









देन सेवाएं फिर से चालु करने तथा देन ...



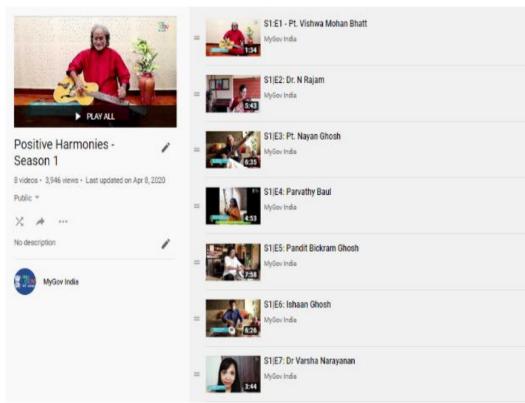


148 Podcasts

Also shared with Community Radio Operators

Positive Harmonies

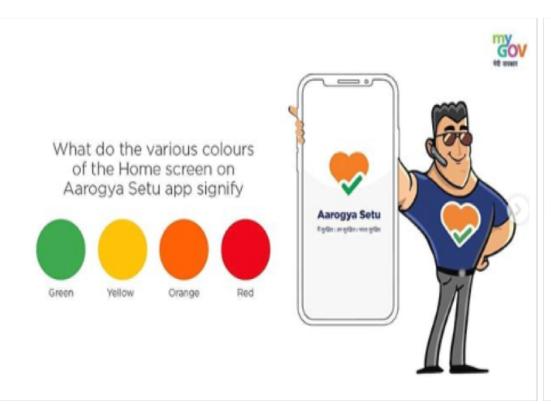




23 Weeks 162 Videos

Aarogya Setu

Created infographics to explain different colors shown on Aarogya Setu Home Screen and what do these colors signify





Aarogya Setu Promotion + Team Mask Force Campaign



ntionwide campaign launched to nelp increase downloads for ogya Setu App and help people derstand the value of wearing masks whenever they go out





Watch this video of famous Indian cricketer @harbhajan_singh & Bollywood Actress @Geeta_ making a mask at home in a few simple steps. Tak #TeamMaskForce challenge in 3 steps:

- 1. Create your own mask
- 2. Share a pic/video using #TeamMaskForce
- 3. Tag 3 of your friends



#TeamMaskForce launched for citizens to make their own masks and share their pictures/videos with us



How MyGov Does It: The Last Word, by CEO MyGov

New Age Communications

'Top-to-bottom' approach in communications - non-engaging & unappealing

Very often perceived as 'propaganda' with no innovation or public participation.

Time is ripe to use 'New Age communication' tools.

Campaigns should leverage social media to enable public participation

Communication approach should instil sense of collective responsibility.

Social media with Organic reach, interactiveness & vibrancy has high potential.

Social media ~ measurable and real-time; immediately picked up by traditional me



New Age Communications

- Many popular schemes but some are 3-4 years old;
- For them, the focus should be on highlighting the transformative outcomes.
- Full page advertisements The actual message does not reach to the grassroots
 - Make these campaigns participative. Let people also share their experiences.
- Infographics, testimonial videos, presenting success stories, Articles/Blogs by Ministers, Secretaries, experts and intellectuals.
- Media automatically covers these as news; No need for advertisements.
- Campaigns which had a wide reach: Ayushman Bharat (SaalEkAyushmanAnek), Digital India (#DigitalIndiaNewIndia) #AatmaNirbharBharat #ShikshakParv



Key Takeaways

- Connected, Joined Up, Unified approach to Communications
- Leverage New Age Communications tools
- Real time updates of relevant material to Ministers. Summary of days events / decisions with 360 deg feedback for Ministry.
- Freely use available infographics and videos on key government initiatives and policies
- Contribute to content on MyGov to educate and disseminate
- Use LinkedIn, Facebook, Instagram, YouTube in addition to Twitter. Use Hashtags & tag relevant handles
- Retweet relevant tweets and content regarding key initiatives, Cabinet Decisions, campaigns proactively
- Coordinate with other Social Media handles of Ministry and key Schemes

Thanks – any questions?



















